

Tuesday, January 26, 2016 - 9:00 a.m.

A. Call To Order

B. Pledge Of Allegiance

C. Public Comment

Citizens are encouraged to speak to items on the agenda when recognized by the Chairman. Citizen desiring to speak to matters not on the agenda may do so at this time. Comments are limited to five (5) minutes and the Commission will take no action on items not on the agenda. Items introduced under Public Comment may be come agenda items at a later date.

D. Approval Of Minutes

E. Payment Of Vouchers

F. Items Of Business

1. Rory Traffas And Brenda Davis - Cox Machine - 9:15 A.m.

2. Brenda Neal - Theiss Dozer Service - 9:45 A.m.

3. Kristie Clark - HR - 10:00 A.m.

- Department Update
- Executive Session - Non-Elected Personnel

4. Mike Feist - Solid Waste - 10:30 A.m.

- Department Update

Documents: [RECYCLE 2013 - 2015 COMPARISON.PDF](#), [RECYCLED MATERIALS PRICING.PDF](#)

5. John McClure - Road And Bridge - 10:45 A.m.

- Department Update

Documents: [1 11-15 2016.PDF](#), [COPY OF MAP 1 11-15 2016.PDF](#)

6. Bob Randall - IT And Facilities - 11:00 A.m.

- Department Update
- Quote from Hazel's
- Executive Session Non-Elected Personnel

Documents: [HAZEL QUOTE 012616.PDF](#)

7. Homeland Security Council Grant Proposal - 11:30 A.m.

Documents: [HOMELAND SECURITY REQUEST.PDF](#)

8. Harper County Health Department/Harper County Home Health Agency Advisory Board Meeting - 12:00 P.m. - 1:00 P.m.

Documents: [Q4 2015 EXPORT PLAN PERFORMANCE REPORTING.PDF](#)

G. Correspondence

1. Wichita South Central Kansas Regional Export Plan

Documents: [Q4 2015 EXPORT PLAN PERFORMANCE REPORTING.PDF](#)

H. Adjourn

RECYCLE STOCK/REVENUE HISTORY 2013-CURRENT		REMAINING IN STOCK BEGINNING JULY 2014-CURRENT				STOCK SOLD JULY 2014-CURRENT					
		MATERIAL	POUNDS	PRICE PER #	TOTAL						
BEGINNING JULY 2014 RECYCLING TRANSFERS FROM RC&D TO HARPER COUNTY LANDFILL		CARDBOARD	28602	0.03	\$858.06						
		CHIPBOARD	12404	0.05	\$620.20						
		NEWSPAPER	220	0.035	\$7.70						
		OFFICE PACK	15036	0.065	\$977.34						
		MAGAZINES	19166	0.0125	\$239.58						
		BOOKS	10344	0.0125	\$129.30						
SUNFLOWER RC&D ALL OF 2013-JUNE 30, 2014						MATERIAL	POUNDS	PRICE PER #	TOTAL		
JAN-DEC 2013 MARKETED/RETURN	\$2,546.32					CARDBOARD	47,480	0.0375	\$1,780.50		
JAN-DEC 2013 PROCESSING	\$2,409.35	#1 PETE	11307	0.075	\$848.03	CARDBOARD	48,490		\$1,957.90		
JAN-DEC 2013 PLASTICS	\$955.25					CHIPBOARD	3,191		\$39.88		
RC&D 2013 TOTAL	\$5,910.92	#2 COLORED	8890	0.065	\$577.85	NEWSPAPER	48,488	4E-02	\$1,939.40		
JAN-JUNE 2014 RECYCLING	\$1,877.05	#2 CLEAR	4676	0.13	\$607.88	OFFICE PACK	43,484		\$2,391.40		
JAN-JUNE 2014 PROCESSING INCOME	\$1,868.00					2015 Office Pack picked up 1/19/16 waiting on payment					
RD&D JANUARY - JUNE 2014	\$3,745.05	#3-#7 MIXED	25023	0.005	\$125.12						
		GLASS	CURRENTLY NO MARKET FOR GLASS								
		VALUE OF STOCK REMAINING 7/1/2014-CURRENT			\$4,991.05	MAGAZINES & BOOKS			50,860	0.0125	\$635.75
					\$4,991.05	STOCK SOLD 7/2014-CURRENT			\$8,744.82		
<b>RC&amp;D RECYCLE</b>	<b>\$9,655.97</b>	<b>HARPER COUNTY LANDFILL RECYCLE JULY 2014-CURRENT (SALES+VALUE OF STOCK)</b>							<b>\$13,735.87</b>		

ALL OF 2013& JAN-JUNE 2014	\$9,655.97	HARPER COUNTY LANDFILL RECYCLE JULY 2014-CURRENT (SALES+VALUE OF STOCK)	\$13,735.87
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The current price has decreased since 2013

# Current Prices as of 1-2-16

Price in 2013

	Current Price	Prices from Senoco - 1-1-13
Cardboard	90. <sup>00</sup> / Ton	120. <sup>00</sup> / Ton
Chipboard	75. <sup>00</sup> / Ton	110. <sup>00</sup> / Ton
Newspaper	70. <sup>00</sup> / Ton	90. <sup>00</sup> / Ton
Office Paper	120. <sup>00</sup> / Ton	140. <sup>00</sup> / Ton
Magazine	25. <sup>00</sup> / Ton	30. <sup>00</sup> / Ton
# 1 PETE	140. <sup>00</sup> / Ton	210. <sup>00</sup> / Ton
# 2 Colored	120. <sup>00</sup> / Ton	90. <sup>00</sup> / Ton
# 2 Clear	210. <sup>00</sup> / Ton	260. <sup>00</sup> / Ton
# 3 #7 Mixed	5. <sup>00</sup> / Ton	25. <sup>00</sup> / Ton
Books	25. <sup>00</sup> / Ton	25. <sup>00</sup> / Ton

Taking Glass, but no market at this time.

**HARPER COUNTY ROAD & BRIDGE**  
**Weekly County Commission Report**  
January 11-15, 2016

**KENT STONEBRAKER-EAST FOREMAN**

1. Trucks 217, 305, 310 & 606 hauling sand to Rd's 749-M, 749-N & 682-18. Dozer 627 pushing up sand at the Oliver Pit. Graders patrolling.
2. Trucks 217, 305 & 606 hauling sand to Rd's 759-Q & 761-P. Dozer 627 pushing up sand at the Oliver Pit. Graders patrolling.
3. Excavator 635 burning tree pile in ditch along Rd 674-15. Dozer 627 pushing up sand at the Oliver Pit. Trucks 216, 310 & 606 hauling sand to Rd's 761-O & P & 700-29. Graders patrolling.
4. Excavator 635 fixing field entrance on Rd 676-13. Excavator burning tree pile in ditch along Rd 674-15. Trucks 216 & 217 hauling shale to field entrance on Rd 676-13. Truck 305 hauling shale to field entrance on Rd 763-J. Trucks 217, 305 & 606 hauling shale to Rd 700-29. Dozer 627 pushing sand at the Oliver Pit. Graders patrolling.
5. Dozer 627 pushing up sand at the Oliver Pit. Graders patrolling. Trucks 310, 217 & 606 hauling sand to Rd's 700-29, 755-U, 686-27 & 767-V.

**JIM THOMPSON-SHOP FOREMAN**

1. DOA 2015 Ford, service job-25,120 miles.
2. Repairs/maintenance to #310 2006 Sterling Truck & #605 2006 Freightliner.
3. Clean & organize shop.
4. #632 CAT 320, service call-replaced fuel filter. #500 2012 Chevrolet Pickup, replaced rear shocks. #305 2015 International, PTO not working-found loose fuse.
5. #627 Cat Dozer, service call-hydraulic leak. #305 2015 International, service job-15,075 miles.

**LAWRENCE SMITH-WEST FOREMAN**

Cleaned sand out of ditches on Rd 721-Y & hauled to Rd's 708-11 & 12 & 729-Y to cover muddy spots. Sanded Rd's 731-M. N. O & P & 684-12. Excavator 632 helping Bridge Crew at Bridge 713-D. Graders patrolling & spreading sand. Changed blades on Graders & fixed flat tires on Trucks.

**JEFF NULIK-BRIDGE FOREMAN**

1. Installed stringer plates at Bridge 713-D.
2. Continued installing stringer plates at Bridge 713-D.
3. Completed stringer plates at Bridge 713-D. To Anderson Welding to order welding leads.
4. Installed 2 piling stubs at Bridge 713-D. Patched hole in steel deck at Bridge 676-13.
5. Loaded & hauled scrap iron to Kelly Salvage.



**Hazel's Sheet Metal, Inc**

**238 W Main**

**Anthony, KS 67003**

**Ph. 620-842-5235**

To: Bob Randall

January 20, 2016

Project: Electric hot water tanks and duct work for courtroom as per request

Price for materials and labor to install two 2.5 gallon, 110v electric hot water tanks in the restrooms. Total price \$868.80. Price does not include any electrical work.

Price for materials and labor to install return air duct work as per our discussion for the courtroom. \$4400.00

Prices subject to change 30 days from date submitted.

## Melinda McCurley

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**From:** Sherry Vierthaler <SVierthaler@HarperCountyKS.gov>  
**Sent:** Thursday, January 21, 2016 4:35 PM  
**To:** Melinda McCurley; Fred Simon  
**Subject:** FW: Shelter Supplies

Melinda,

Fred Simon contacted me about the Regional Homeland Security Council proposal for setting up a sheltering supply project to the counties within the Homeland Security Council Region. The Harper County Emergency Manager has normally participated in the Regional Homeland Security Council meetings, but since that position is vacant, Mr. Simon contacted me since public health does have a role in community sheltering in the event of a local disaster.

Each county that participates would be responsible for the insurance on the trailer they receive. All other costs would be paid through Homeland Security Grant funds as per my understanding.

I am not scheduled to meet with the commissioners until February 16, 2016 and I believe the council meets the week prior to that date and would need a response at least by the time of that meeting.

Please let me know if you need additional information or input.

### Sherry Vierthaler, LBSW

Administrator

Harper County Health Department/Harper County Home Health Agency

P. O. Box 66, Anthony, KS 67003-0066 (Mailing Address)

123 N. Jennings, Anthony, KS 67003 (Location)

620-842-5132

Fax: 620-842-3152

[harperhealth@harpercountyks.gov](mailto:harperhealth@harpercountyks.gov)

*"Healthy people build strong communities. By protecting and promoting health, public health in Kansas helps people succeed in school or on the job, raise healthier families, contribute to a more vibrant Kansas economy, and participate fully in their communities."*

Confidentiality Notice: This message is intended only for the use of the individual or entity to which it is addressed, and may contain information that is privileged, confidential and exempt from disclosure under applicable law and HIPAA compliance. If you are not the intended recipient please contact the sender by reply email and destroy all copies of the original message.

**From:** Fred Simon [mailto:[fsimon@kingmancoks.org](mailto:fsimon@kingmancoks.org)]  
**Sent:** Thursday, January 21, 2016 4:15 PM  
**To:** Sherry Vierthaler (SVierthaler@HarperCountyKS.gov) <SVierthaler@HarperCountyKS.gov>  
**Cc:** [gdenny@harveycounty.com](mailto:gdenny@harveycounty.com)  
**Subject:** Shelter Supplies

Sherry,

The Regional Homeland Security Council is proposing a Sheltering Supply Project to all County's with in our Region. If your County chooses to participate the following items would be included in the project. If it opts out, we cannot guarantee that it will be made available in the future.

20-30 sleeping cots  
2- blankets per cot  
1-pillow per cot  
20-30 towels 7 wash cloths  
1-Shelter Check In Kit (Signage, Forms, supplies)  
Wheeled totes to store above items\*  
6x12 trailer to transport items to designated shelter within your County

\*Cots would not be stored in totes, only other items.

Project would allow items to be stored within trailer and quickly transported anywhere within in the County to start the setup of a Shelter.

Red Cross approves this project and supports it. Red Cross response has greatly been decreased recently because of cutbacks. They do not send their volunteers out for shelter purposes in snow and ice. Local volunteers are responsible for shelters if travelers are stranded.

Fred Simon  
Director, Kingman County Emergency Management  
130 N. Spruce Street  
Kingman, KS 67068  
Office 620 532 5081  
Fax 620 532 5073  
Cell 620 532 9054  
[fsimon@kingmancoks.org](mailto:fsimon@kingmancoks.org)

# Wichita-South Central Kansas Regional Export Plan

Year 1: June – December

## Year 1 Highlights

for the Wichita- South Central Kansas Regional Export Plan

A cooperative effort among eight regional partners managed by Kansas Global



\* Year 1: June – December. Although performance is being measured from January 1, the plan was not funded until June 2015.

\*\*The work product presented here is being performed by 8 organizations, with Kansas Global managing the process & implementation. Performance metrics shown for each metric identify the lead organization for each tactic.

\*\*\*The tables and graphs shown here, and more, can be found in the interactive Excel file provided with this written report.



KANSAS GLOBAL  
TRADE SERVICES

## PERFORMANCE METRICS

### STRATEGY 1: THRIVING EXPORT ASSISTANCE SYSTEM

\* Year 1: June – December

	Tactic	Lead	Metric	Metric Goal	Year to Date	QT1	QT2	QT3	QT4
Strategy 1 Thriving Export Assistance System	Tactic 1: Export Service Referral Center	Network Kansas	# of Call-ins	24 per year	22	3	5	3	11
			# of Referrals from Network Kansas	35 per year	22	3	5	3	11
	Tactic 2: Export Assistance	Kansas Global	# of Direct Assistance Instances	150 per year	109	11	29	37	31
			# of Referrals (foreign & domestic)	100 per year	197	22	35	65	75
			Export Plan Reporting	Quarterly	4	Yes	Yes	Yes	Yes
			# of Applications	30 total over 5 years	16	0	0	5	11
	Tactic 3: Grant Program (5-Year Total)	Kansas Global	# of Companies Receiving Grants	20 total over 5 years	14	0	0	0	14
			# Grants Processed	30 total over 5 years	2	0	0	0	2
			Dollars Granted	00,000 total over 5 years	\$68,014.00	\$0.00	\$0.00	\$0.00	\$68,014.00
			\$ Value of Exports for Companies Using Grant	total over 5 years Int'l sales of \$100,000 total over 5 years	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
	Tactic 4: Trade Mentor Programs	MAMTC	# of Companies Connected to Mentor Network	5 per year	0	0	0	0	0
			# of Mentors in Network	5 per year w/ annual increase of 2 mentors each year	0	0	0	0	
			# of Success Stories	2 per year	0	0	0	0	

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KANSAS GLOBAL  
TRADE SERVICES

## PERFORMANCE METRICS

### STRATEGY 2: INTEGRATE SUPPORT FOR GLOBAL OPPORTUNITIES

\* Year 1: June – December

	Tactic	Lead	Metric	Metric Goal	Year to Date	QT1	QT2	QT3	QT4
Strategy 2 Integrate Support for Global Opportunities	Tactic 1: SBDC Community Leaders Training	SBDC, Kansas Global	# of Times Participating in EDO/ Manufacturer Roundtables	4 per year	13	0	5	3	5
			# of Counties including export plan in its budget	# of 10 Counties per year	10	10	0	0	0
			# One-on-one outreach calls with EDOs	20 per year	12	6	3	0	3
			# of EDO export training session (e.g. Riddle of the Exporter)	2 per year	2	0	0	2	0
	Tactic 2: Regional ED Trade Guidance	REAP, SCKEDD, GWEDC	# of EDOs including trade policy in legislative agendas	Cumulative # of 10 EDOs participating in trade policy per year	8	2	2	2	2
	Tactic 3: Global Fluency in Educational System	Workforce Alliance	Annual % of Global Cultural Associations Catalogued	Percent complete Annual	0	No	No	No	In Progress
			Annual % of Cultural exchanges in Primary/Secondary Schools catalogued	Percent complete Annual	0	No	No	No	In Progress
			# of Global programs included in one institution of higher learning that promotes a global outlook (e.g. internships, co-ops)	1 per year	1	0	0	1	0

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KANSAS GLOBAL  
TRADE SERVICES

## PERFORMANCE METRICS

### STRATEGY 3: AVIATION EXPORT GROWTH

\* Year 1: June – December

Tactic		Lead	Metric	Metric Goal	Year to Date	QT1	QT2	QT3	QT4
Strategy 3 Aviation Export Growth	Tactic 1: Develop Industry-specific Opportunities	GWEDC	Work Group formed	Yes/No (1 group total)	5	Yes			
			Trade Policy Memo Complete	Annually	1	No	No	No	Yes
			Global Needs Assessed & Reported	Annually	0	No	No	In Progress	In Progress
	Tactic 2: Aviation Suppliers Export Opportunities	Kansas Global, CEDBR	Export Opportunities Report Complete	Annually	0	No	No	No	In Progress
			# New Exporting Companies	5 per year	0	0	0	0	0
			# New Markets for Existing Exporters	10 total over 5 years	4	0	4	0	0
			# Referrals	15 per year	23	0	10	6	7
			\$ Value of Exports	\$100,000 minimal over 5 years	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
	Tactic 3: Aviation Supplier Connections	Kansas Global	# Introductions	30 per year	52	5	22	17	8
			# Companies attending Outbound Trade Shows	5 per year	0	0	0	0	0
			# Companies attending Outbound Trade Missions	5 per year	0	0	0	0	0
			\$ Value of Exports	\$500,000 minimal over 5 years	\$72,000.00	\$0.00	\$0.00	\$36,000.00	\$36,000.00
	Tactic 4: In-Country Trade Partnerships	Kansas Global	# Partnerships/MOUs entered	1 per year	3	0	1	2	0
			# Foreign Direct Investment opportunities identified	Catalog & Refer 5 total over 5 years	5	0	2	1	2
			# Outbound trade missions (participant funded)	1 per year	0	0	0	0	0
			# of Inbound Trade Missions	2 per year	7	1	2	2	2
# of New Companies Participating			5 per year	15	1	8	0	6	

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KANSAS GLOBAL  
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## PERFORMANCE METRICS

### STRATEGY 4: NON-AEROSPACE GOODS AND ALL SERVICES EXPORT GROWTH

\* Year 1: June – December

	Tactic	Lead	Metric	Metric Goal	Year to Date	QT1	QT2	QT3	QT4
Strategy 4 Non-Aerospace Goods and All Services Export	Tactic 1: EOA to Firms	Kansas Global	One-on-one Outreach Meetings	25 per year	88	13	26	21	28
			# Export Opportunity Assessments	10 per year	0	0	0	0	
	Tactic 2: Identify Existing Market Research in Target Sectors	Kansas Global, CEDBR, KS Universities	Market Research Delivered	Annually	0	No	No	No	In Progress
			# Universities participating	2 total over 5 years	1	0	0	1	0
			# Companies receiving customized market research	4 per year	10	0	9	0	1
	Tactic 3: Expand Existing Export Education	Kansas Global, MAMTC	# Companies attending Seminars	20 per year	13	0	4	9	0
			# Companies Receiving Intensive Export Training (e.g. Expor Tech)	8 per year	5	0	3	2	0

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## STRATEGY COMPLETION DASHBOARD

\* Year 1: June – December



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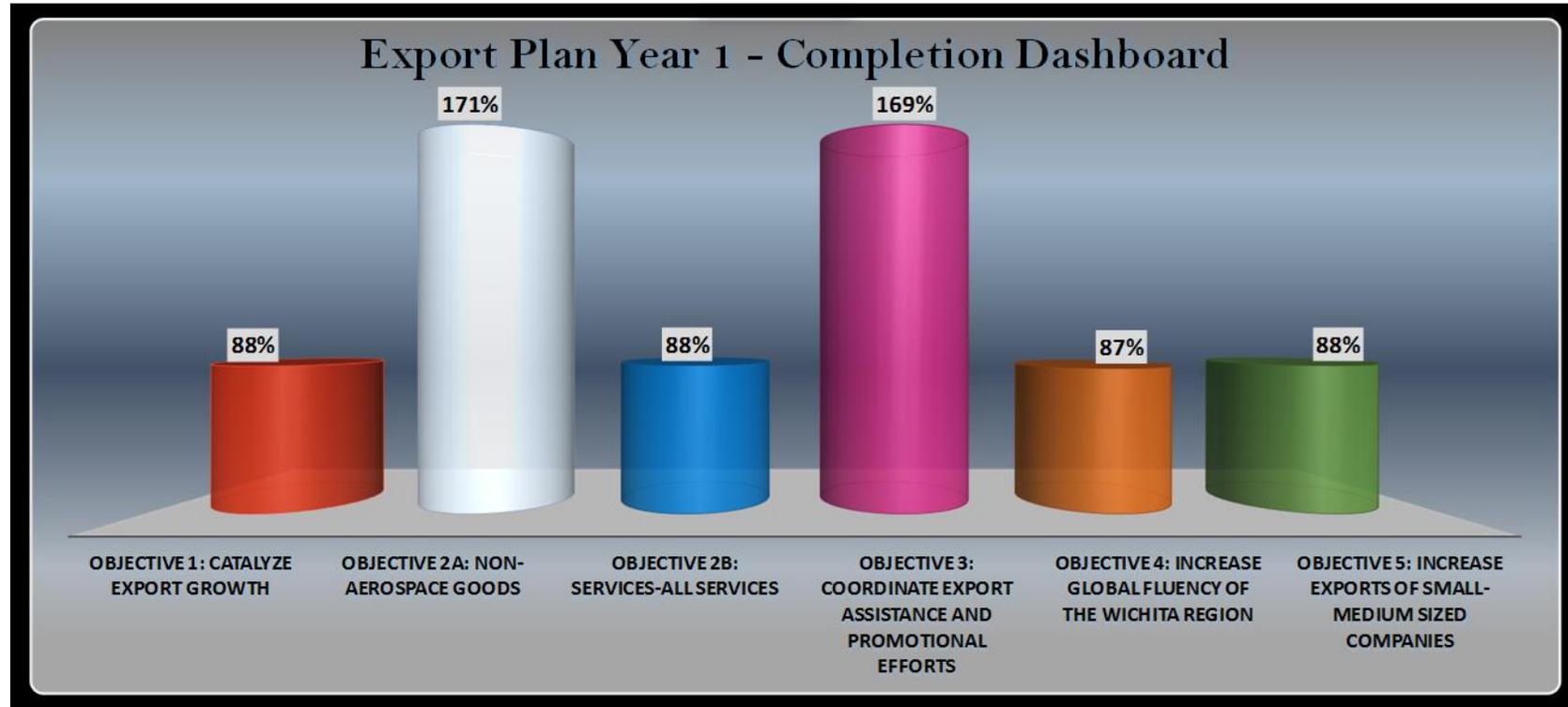
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## OBJECTIVE COMPLETION DASHBOARD – YEAR 1

\* Year 1: June – December



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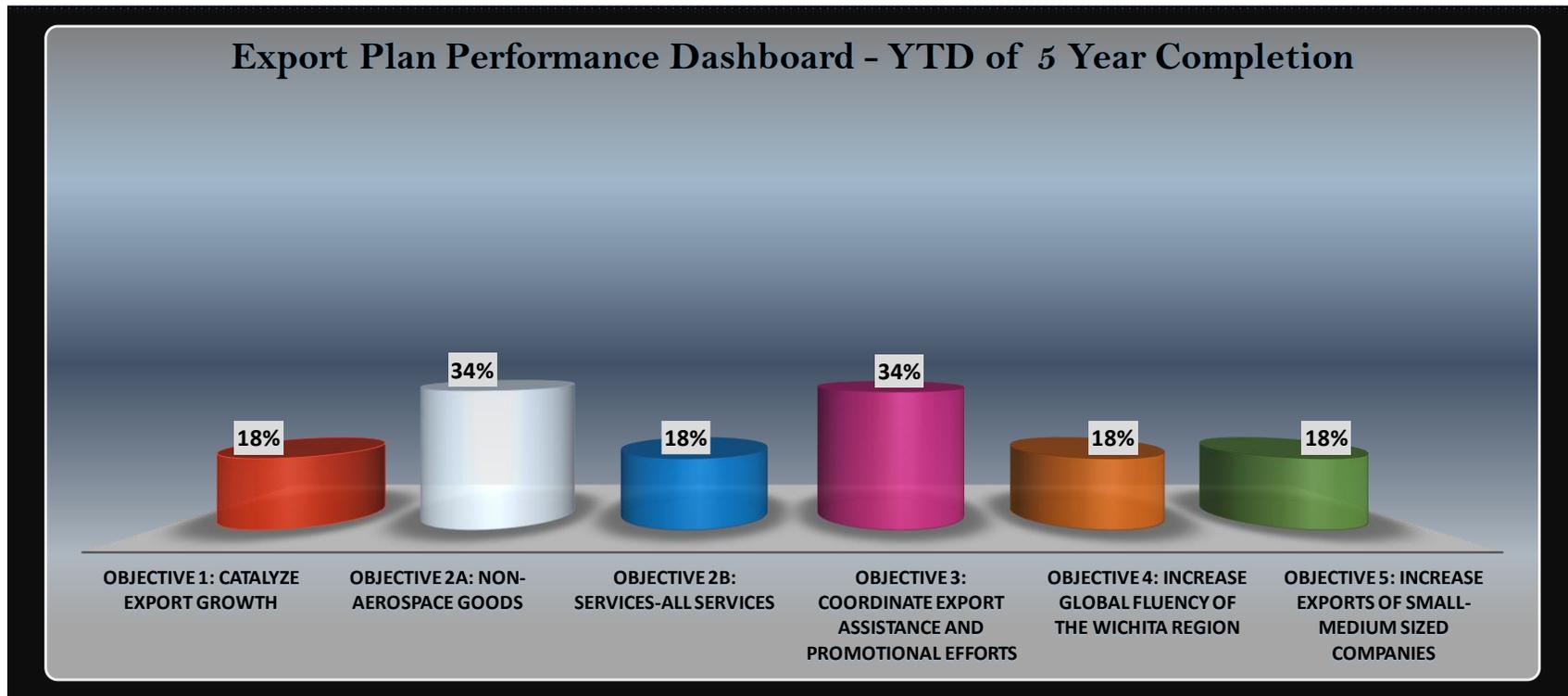
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## OBJECTIVE COMPLETION DASHBOARD – YTD OF 5-YEAR PLAN

\* Year 1: June – December



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# Wichita-South Central Kansas Regional Export Plan

Year 1: June – December

## Year 1 Highlights

for the Wichita- South Central Kansas Regional Export Plan

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## PERFORMANCE METRICS

### STRATEGY 1: THRIVING EXPORT ASSISTANCE SYSTEM

\* Year 1: June – December

	Tactic	Lead	Metric	Metric Goal	Year to Date	QT1	QT2	QT3	QT4
Strategy 1 Thriving Export Assistance System	Tactic 1: Export Service Referral Center	Network Kansas	# of Call-ins	24 per year	22	3	5	3	11
			# of Referrals from Network Kansas	35 per year	22	3	5	3	11
	Tactic 2: Export Assistance	Kansas Global	# of Direct Assistance Instances	150 per year	109	11	29	37	31
			# of Referrals (foreign & domestic)	100 per year	197	22	35	65	75
			Export Plan Reporting	Quarterly	4	Yes	Yes	Yes	Yes
			# of Applications	30 total over 5 years	16	0	0	5	11
	Tactic 3: Grant Program (5-Year Total)	Kansas Global	# of Companies Receiving Grants	20 total over 5 years	14	0	0	0	14
			# Grants Processed	30 total over 5 years	2	0	0	0	2
			Dollars Granted	00,000 total over 5 years	\$68,014.00	\$0.00	\$0.00	\$0.00	\$68,014.00
			\$ Value of Exports for Companies Using Grant	total over 5 years Int'l sales of \$100,000 total over 5 years	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
	Tactic 4: Trade Mentor Programs	MAMTC	# of Companies Connected to Mentor Network	5 per year	0	0	0	0	0
			# of Mentors in Network	5 per year w/ annual increase of 2 mentors each year	0	0	0	0	
			# of Success Stories	2 per year	0	0	0	0	

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KANSAS GLOBAL  
TRADE SERVICES

## PERFORMANCE METRICS

### STRATEGY 2: INTEGRATE SUPPORT FOR GLOBAL OPPORTUNITIES

\* Year 1: June – December

	Tactic	Lead	Metric	Metric Goal	Year to Date	QT1	QT2	QT3	QT4
Strategy 2 Integrate Support for Global Opportunities	Tactic 1: SBDC Community Leaders Training	SBDC, Kansas Global	# of Times Participating in EDO/ Manufacturer Roundtables	4 per year	13	0	5	3	5
			# of Counties including export plan in its budget	# of 10 Counties per year	10	10	0	0	0
			# One-on-one outreach calls with EDOs	20 per year	12	6	3	0	3
			# of EDO export training session (e.g. Riddle of the Exporter)	2 per year	2	0	0	2	0
	Tactic 2: Regional ED Trade Guidance	REAP, SCKEDD, GWEDC	# of EDOs including trade policy in legislative agendas	Cumulative # of 10 EDOs participating in trade policy per year	8	2	2	2	2
	Tactic 3: Global Fluency in Educational System	Workforce Alliance	Annual % of Global Cultural Associations Catalogued	Percent complete Annual	0	No	No	No	In Progress
			Annual % of Cultural exchanges in Primary/Secondary Schools catalogued	Percent complete Annual	0	No	No	No	In Progress
			# of Global programs included in one institution of higher learning that promotes a global outlook (e.g. internships, co-ops)	1 per year	1	0	0	1	0

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KANSAS GLOBAL  
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## PERFORMANCE METRICS

### STRATEGY 3: AVIATION EXPORT GROWTH

\* Year 1: June – December

Tactic		Lead	Metric	Metric Goal	Year to Date	QT1	QT2	QT3	QT4
Strategy 3 Aviation Export Growth	Tactic 1: Develop Industry-specific Opportunities	GWEDC	Work Group formed	Yes/No (1 group total)	5	Yes			
			Trade Policy Memo Complete	Annually	1	No	No	No	Yes
			Global Needs Assessed & Reported	Annually	0	No	No	In Progress	In Progress
	Tactic 2: Aviation Suppliers Export Opportunities	Kansas Global, CEDBR	Export Opportunities Report Complete	Annually	0	No	No	No	In Progress
			# New Exporting Companies	5 per year	0	0	0	0	0
			# New Markets for Existing Exporters	10 total over 5 years	4	0	4	0	0
			# Referrals	15 per year	23	0	10	6	7
			\$ Value of Exports	\$100,000 minimal over 5 years	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
	Tactic 3: Aviation Supplier Connections	Kansas Global	# Introductions	30 per year	52	5	22	17	8
			# Companies attending Outbound Trade Shows	5 per year	0	0	0	0	0
			# Companies attending Outbound Trade Missions	5 per year	0	0	0	0	0
			\$ Value of Exports	\$500,000 minimal over 5 years	\$72,000.00	\$0.00	\$0.00	\$36,000.00	\$36,000.00
	Tactic 4: In-Country Trade Partnerships	Kansas Global	# Partnerships/MOUs entered	1 per year	3	0	1	2	0
			# Foreign Direct Investment opportunities identified	Catalog & Refer 5 total over 5 years	5	0	2	1	2
			# Outbound trade missions (participant funded)	1 per year	0	0	0	0	0
			# of Inbound Trade Missions	2 per year	7	1	2	2	2
# of New Companies Participating			5 per year	15	1	8	0	6	

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## PERFORMANCE METRICS

### STRATEGY 4: NON-AEROSPACE GOODS AND ALL SERVICES EXPORT GROWTH

\* Year 1: June – December

	Tactic	Lead	Metric	Metric Goal	Year to Date	QT1	QT2	QT3	QT4
Strategy 4 Non-Aerospace Goods and All Services Export	Tactic 1: EOA to Firms	Kansas Global	One-on-one Outreach Meetings	25 per year	88	13	26	21	28
			# Export Opportunity Assessments	10 per year	0	0	0	0	
	Tactic 2: Identify Existing Market Research in Target Sectors	Kansas Global, CEDBR, KS Universities	Market Research Delivered	Annually	0	No	No	No	In Progress
			# Universities participating	2 total over 5 years	1	0	0	1	0
			# Companies receiving customized market research	4 per year	10	0	9	0	1
	Tactic 3: Expand Existing Export Education	Kansas Global, MAMTC	# Companies attending Seminars	20 per year	13	0	4	9	0
			# Companies Receiving Intensive Export Training (e.g. Expor Tech)	8 per year	5	0	3	2	0

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## STRATEGY COMPLETION DASHBOARD

\* Year 1: June – December



\* Year 1: June – December. Although performance is being measured from January 1, the plan was not funded until June 2015.

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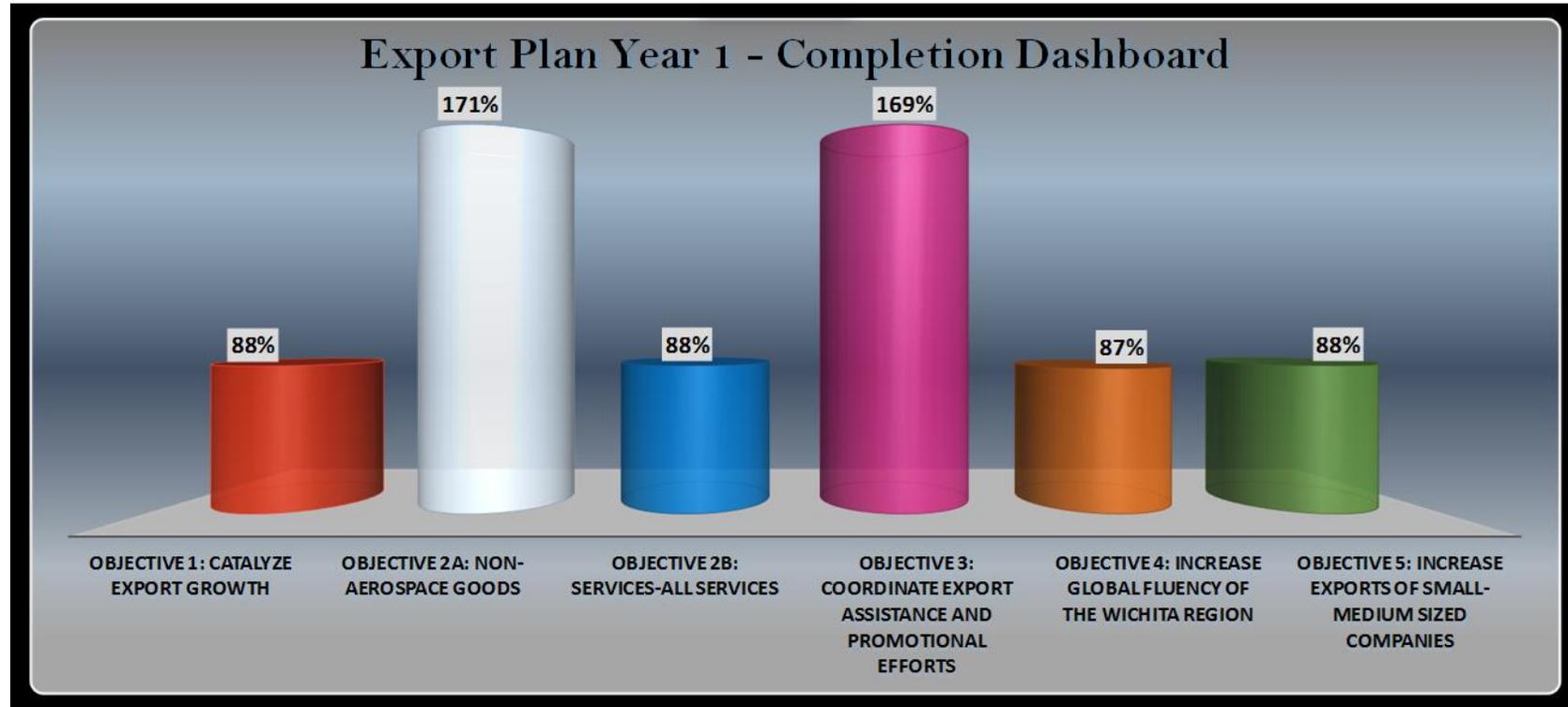
\*\*\*The tables and graphs shown here, and more, can be found in the interactive Excel file provided with this written report.



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## OBJECTIVE COMPLETION DASHBOARD – YEAR 1

\* Year 1: June – December



\* Year 1: June – December. Although performance is being measured from January 1, the plan was not funded until June 2015.

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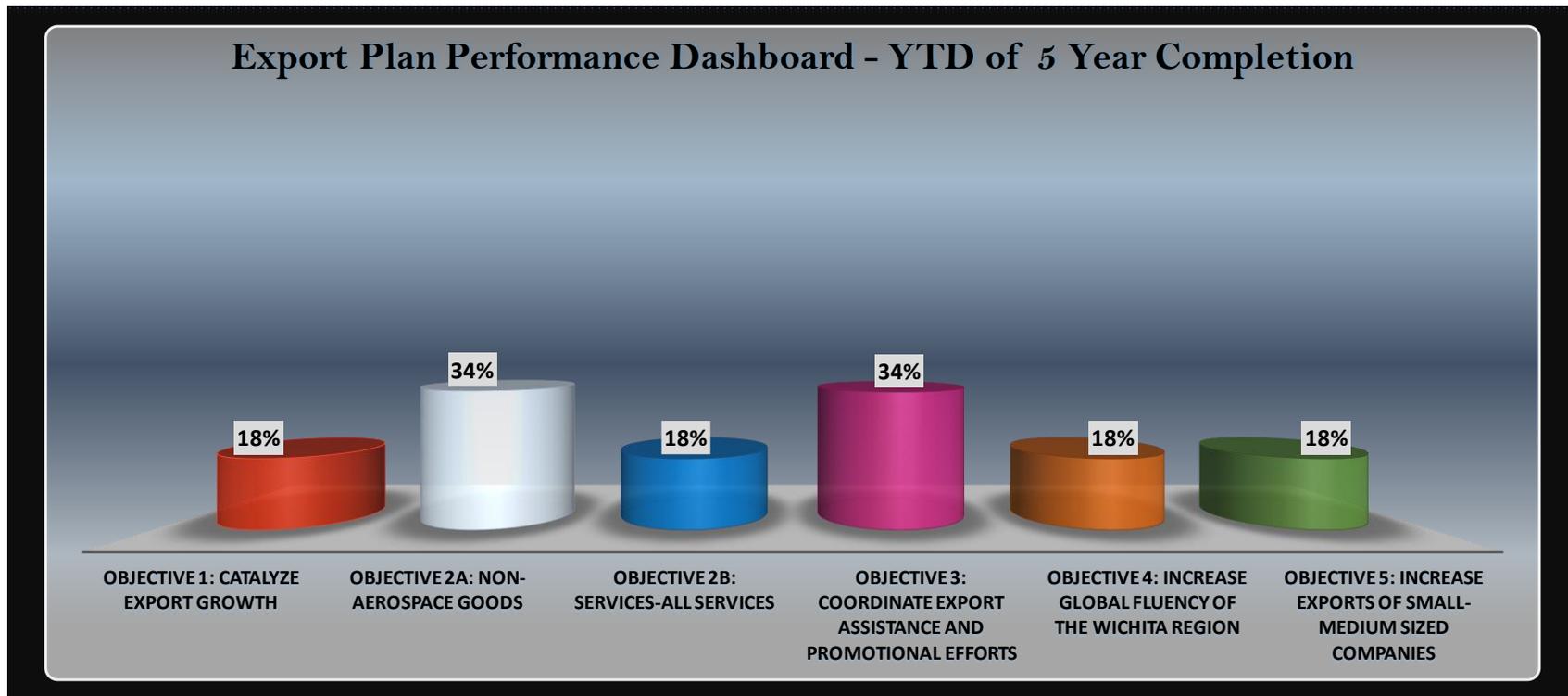
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## OBJECTIVE COMPLETION DASHBOARD – YTD OF 5-YEAR PLAN

\* Year 1: June – December



\* Year 1: June – December. Although performance is being measured from January 1, the plan was not funded until June 2015.

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